

## Particulars

### About Your Organisation

**Organisation Name**

Silbury Marketing Ltd

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**Corporate Website Address**

<http://www.silbury.co.uk>

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**Primary Activity or Product**

- Processor and/or Trader
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**Related Company(ies)**

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### Membership

Membership Number	Membership Category	Membership Sector
2-0144-10-000-00	Ordinary	Palm Oil Processors and/or Traders

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**Palm Oil Processors and Traders**

**Operational Profile**

1.1 Please state your main activity(ies) within the supply chain

- Trader

1.2 Operation and Certification Progress

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1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

1.3 Total volume of all palm oil products handled in the year (Tonnes)

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1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year (Tonnes)

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1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year (Tonnes)

322

1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year (Tonnes)

3,982

1.3.4 Total volume of all palm oil and palm oil derived products handled in the year (Tonnes)

4,304

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1	Book & Claim	-	-	-
1.4.2	Mass Balance	-	-	1,136.00
1.4.3	Segregated	-	-	2,602.00
1.4.4	Identity Preserved	-	-	105.00
1.4.5	Total volume of Oil Palm handled that is RSPO-certified:	-	-	3,843.00

**What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:**

Europe 100%  
India --%  
China --%  
South East Asia --%  
North America --%

**What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe 100%  
India --%  
China --%  
South East Asia --%  
North America --%

**Time-Bound Plan**

**2.1 Date of first supply chain certification (planned or achieved)**

2010

**2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains**

2016

**2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.**

We have moved the majority of products over now to MB or SG, the remainder is mostly due to hydrogenated products but there has been no requests from the frying or ice cream industry to move over to a sustainable version due to the large premium in what is a commodity based sector. We will continue to push for this, based on a lower premium, over the coming year.

**2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products**

2016

**2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.**

We are working with all our key suppliers to have the remainder of the volume moved over at a cost effective premium by the end of 2016.

**2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?**

RSPO commitments are discussed at monthly sales meetings and quarterly business review meetings. We also have regular presentations from AAK, one of our main suppliers. The RSPO is also discussed at industry meetings (NEODA) with updates given from the RSPO directly.

**GHG Emissions**

**3.1 Are you currently assessing the GHG emissions from your operations?**

No

**Please explain why**

We are only a trader of products

**3.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

We are only a trader of products

**Actions for Next Reporting Period**

**4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain**

Silbury are still one of the only traders in the UK and Ireland who have supply chain certification. We will continue to promote the RSPO on our new up-coming website.

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**Reasons for Non-Disclosure of Information**

**5.1 If you have not disclosed any of the above information please indicate the reasons why**

not applicable

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**Application of Principles & Criteria for all members sectors**

**6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

**6.2 Where relevant, what prevents you from trading/processing only CSPO?**

There are only a relatively small amount of products not currently RSPO, some blends will finally switch by the end of 2015 but we sell hydrogenated palm and hydrogenated palm kernel and there has been no demand from customers to switch. We have looked at switching anyway but there is a relatively large premium currently which would make us uncompetitive but we will continue to monitor in the coming year.

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**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

No

**Please explain why:**

We are only traders who handle refined boxed products

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**7.1. Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why:**

We are only traders who handle refined boxed products

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**Concession Map**

**Do you agree to share your concession maps with the RSPO?**

No

**Please explain why:** not applicable

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

We have fewer obstacles as ore refineries are offering only sustainable products now.

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**2 How would you qualify RSPO standards as compared to other parallel standards?**

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**Cost Effective:**

No

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**Robust:**

Yes

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**Simpler to Comply to:**

No

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**3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

We have been strong advocates of the RSPO since joining in 2010 and worked with customers even when there was initially little or limited demand. We are also working with our customers in helping educate them in the RSPO and gaining membership.

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**4 Other information on palm oil (sustainability reports, policies, other public information)**

There is no other additional information.

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